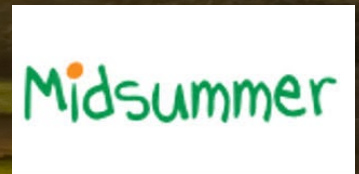


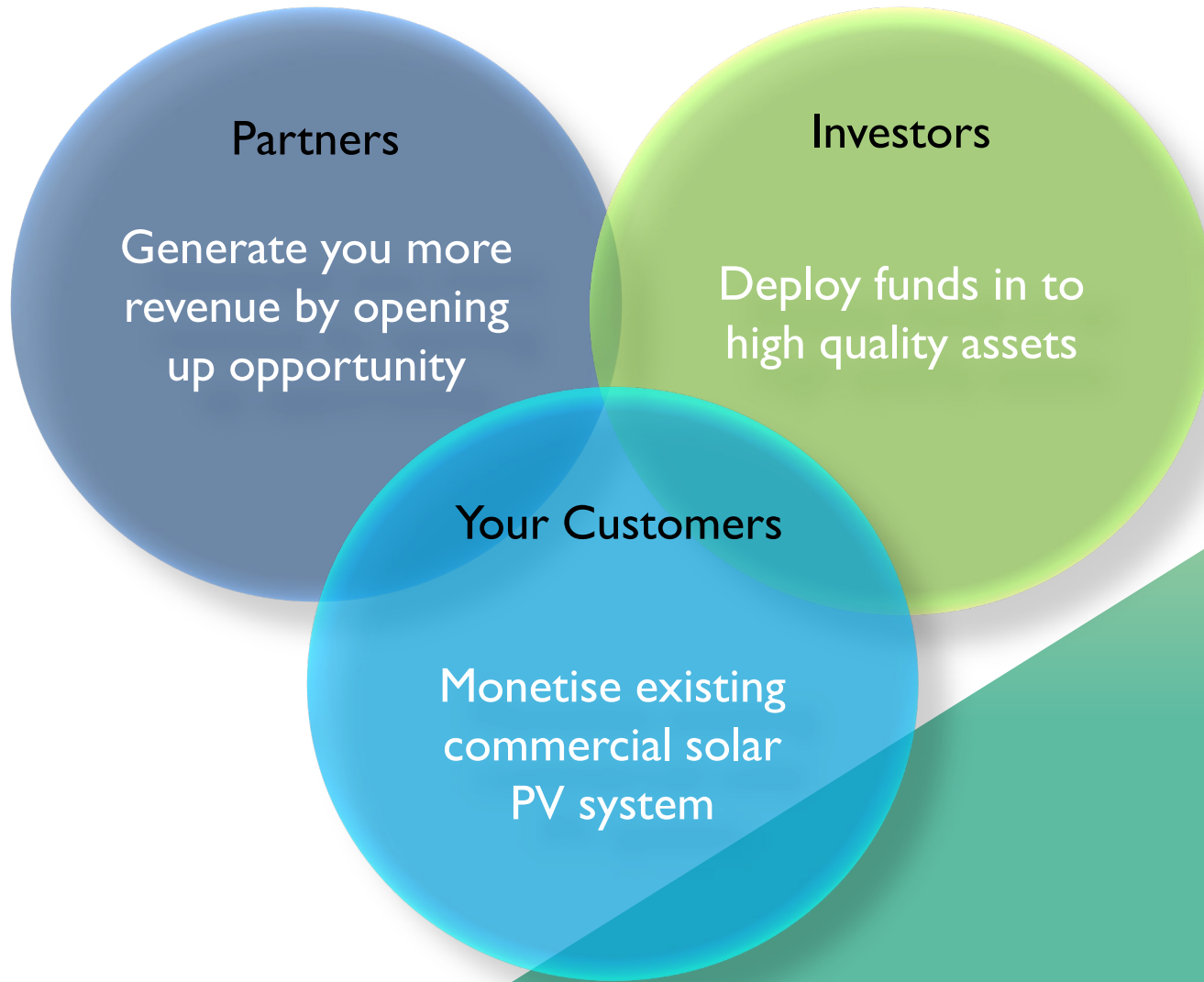
Growing your business

Commercial Buyback



May 2020

Our aim is to deploy capital to help you and your clients make money



Portfolio Case Study



Kier Solar PV

Type of acquisition: Share Purchase

Portfolio valuation: £1.4m

Capacity: 406.21 kWp

No assets: 176

Type of assets: Residential and commercial

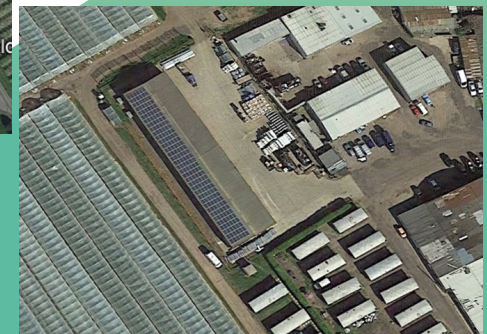
Locations: Harlow, West Mercia, Wisbech



3 x Buyback systems

Constructed in 2012

Total capacity: 148kWp



No doubt we are entering a different time.....

Small businesses face cash crunch

CORONAVIRUS

**Intercontinental
secures state loan to
stay afloat**

◆ NEW

▶ VIEW

Half of SMEs in UK will run out of cash in 12 weeks, finds survey

**John Lewis seeks
outside backer**



**Some High Street names won't be
back, warns Timpson**

**Almost a fifth of small businesses 'at risk
of collapse within month'**

Commercial Buyback

We acquire existing commercial solar PV systems to release cash back to your clients earning you referral fees

Your client transfers their Feed-in Tariff contract to us and enters into a lease for the airspace above their roof

Your client receives a capital sum and continues to benefit from completely free solar electricity (or optional PPA)

Your client benefits from an O&M agreement that gives them peace of mind on their ongoing system performance

After the remaining FiT Agreement term c.15-20 years, ownership of the system transfers back to your client

How our Commercial Buyback scheme works

Indicative
timeline to
completion is
4-8 weeks
depending on
consents
required



Client provides FiT eligibility date, meter reading and date of reading and system size (PPA optional) = indicative valuation



Zestec undertakes technical survey and review of all associated documentation consents = final valuation



Zestec prepares lease (and PPA where applicable) and issues to Client; obtaining other consents / approvals where required



Client executes Lease which is submitted to the Land Registry



Remote monitoring equipment installed
Client receives proceeds and partner receives commission
Feed-in Tariff assigned

Funding Criteria

There is some funding criteria but like everything there are exceptions and we can talk you through this in more detail

Geography	England, Scotland and Wales
Minimum system size	10kWp
FiT / RooFiT approved	Must be accredited and registered with FiT Licensee
PPA	Optional PPA available
Lender consent	Any lender will be required to authorise the sale of the system and the granting of a solar airspace lease
DNO connection offer & commissioning notification	Evidence of approval to connect to the local Distribution Network Operator (DNO) and or notification of commissioning, as required by the connection offer, including G59 test results and certificates where relevant.
Structural survey	Structural survey and evidence of any strengthening works that were required to be completed at the time of system installation
Planning permission	Where required, Permitted Development Rights should have been received

The logo for Zestec Asset Management features a stylized teal 'Z' icon to the left of the text 'Zestec Asset Management' in a white sans-serif font.

Zestec
Asset
Management

The word 'Midsummer' is written in a green, handwritten-style font on a white rectangular background.

Midsummer

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