



MIDSUMMER

Midsummer Energy Ltd
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Application pack - Purchasing Assistant

We started out at Midsummer with a purpose that goes beyond profit. Driving forward the transition to a society that lives within planetary means, we need to decarbonise our economy as quickly as possible - principally that's our electricity, our transport and our heat. We sell only products that facilitate this, and work hard to make them as easy as possible for people to buy and install, driving deployment as much as we can.

We've built a team of like-minded and talented people over the years, and grown our business to become one of the leading distributors in the UK and Ireland of solar , EV and battery storage products, and a growing force in heat pump distribution too!

Alongside our cutting-edge software, our people are fundamental to our success - and they're also a key part of what makes life at midsummer so rewarding. We're looking to build our team further, by finding ambitious and talented people who share our values, and want to pursue a career with a purpose.

We're looking for a numerate and commercially astute communicator to join our buying team as a Purchasing Assistant, and help keep the wheels turning by ensuring key lines are well stocked, and well priced. Read on to find out more about the role, and apply online if you think it would suit you.

Jamie Vaux,
Commercial Director, Midsummer

[APPLY ONLINE AT MIDSUMMERWHOLESALE.CO.UK/JOBS](https://www.midsummerenergy.co.uk/jobs)

The Role

You'll gain familiarity with our product range, and work closely with the wider purchasing team on the various aspects of the purchasing process, including:

- **Forecasting our requirements.** Using our tools and systems, and some judgement, to determine appropriate order quantities
- **Creating and amending purchase orders.** Making sure they accurately reflect our needs in all particulars, and match what arrives too!
- **Ensuring imports processes are followed and documented.** Organisation and an eye for detail are key for this.
- **Dealing with logistics companies, routing orders to our various warehouses.** Keeping all parties informed of the key information - what needs to be where, and when.
- **Liaising with the inbound team to ensure orders have arrived as intended and stock levels are correct.** Our sales teams, warehouse teams and customer all rely on stock information accuracy.
- **The role will also involve interacting with existing and new suppliers.** Building and maintaining relationships, and ensuring a stable pipeline of supply and no surprises.
- **Seeking to ensure we are buying at competitive prices and in appropriate quantities.** Negotiating where necessary, and keeping abreast of competitor pricing (and viable alternatives).

You'll report to the Purchasing Manager, taking on increased responsibility as you progress in the role.

About You

You enjoy a challenge, and thrive in a fast-paced environment. You're **a self-led problem-solver**, but able to work closely with a small team to keep things on track.

You have **superb numerical skills**, as well as **good commercial instincts** for when to query the numbers. On top of that, you're **an excellent communicator** who can build relationships and get results.

Experience in purchasing, stock management and/or the solar or heating industries would certainly be an advantage - but they are not essential, and recent graduates who want to begin a career in renewables would be equally welcome to apply.

As long as you are self-motivated and highly numerate, with the ability to pick up systems quickly, we'd love to hear from you!

What We Offer

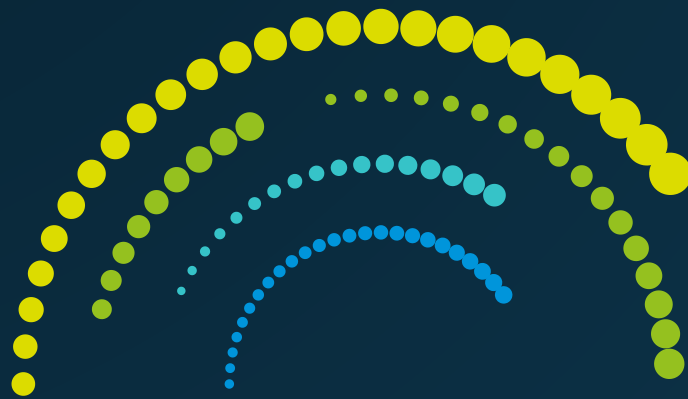
You'll be joining a young, dynamic company with positive values that is aiming to position itself as the leading distributor of renewable energy systems in the UK.

The position is based in our offices neighbouring Milton Country Park on the outskirts of Cambridge. You will learn a lot on the job, and we'll bring you up to speed as fast as possible. It's a fast-moving industry so new products, customers and technologies come along all the time - there will always be new things to learn.

- Salary of £26,000 - £29,000 depending on experience
- Company profit share scheme
- Cycle to work and EV salary sacrifice schemes
- Free staff veg box scheme

We believe in early responsibility and career progression based on talent and commitment. The industry is growing fast, and so is Midsummer - there is plenty of scope to grow with us.

[APPLY ONLINE AT MIDSUMMERWHOLESALE.CO.UK/JOB](https://www.midsummerwholesale.co.uk/jobs)S



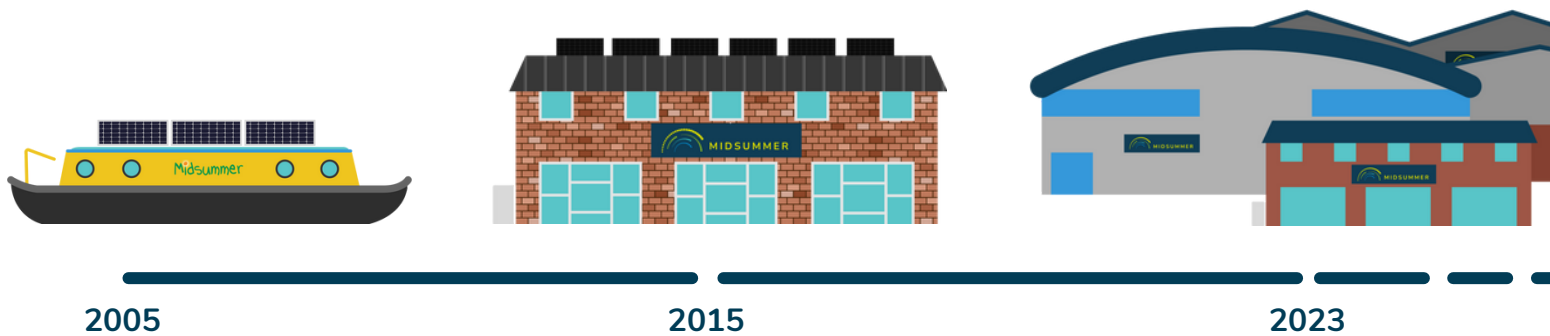
MIDSUMMER

2020 & 2022 Distributor of the Year
Solar & Storage Live Awards

Who We Are

Front room to boardroom

Midsummer began in the front room of a narrow boat. We've moved through 6 ever-larger warehouses since then, have expanded overseas and we have a brilliant team of more than 100 people across different parts of the business.



The snowball effect

With sales driven by the software we have written, we have grown from a one-man band to a company of 120 and a multi-million pound turnover.

We've recently moved into our largest warehouse to date on the outskirts of the beautiful university city of Cambridge.

The future

The transition to clean energy will touch on all aspects of modern life. Generating and storing clean energy at source makes ever more sense as we wean ourselves off fossil fuels throughout society.

Electrification of transport is happening now, for heating it's just beginning, and intelligent home energy systems are becoming mainstream. The wholesale industry is a key delivery mechanism for this transition.

What We Do

Our business is broken up into 3 key areas:

- We distribute renewable energy products including solar PV, EV chargers, battery storage systems and renewable heating in the UK and Ireland.
- We supply off-grid systems to customers who need power away from the national grid
- We've written our own PV design software that makes designing solar power systems incredibly easy. It's used by installers and manufacturers in the UK and internationally.



Ireland Office

We opened for business in Dublin in May 2019 and the team are going from strength to strength, with two new members just appointed. The Midsummer formula is ideally suited to a new and growing market.



Off-grid Experts

It's what we started out in and a market with huge potential as battery costs fall. We've got a huge amount of experience in off-grid systems, and we've developed a loyal customer base.



International software

Our easy-pv software can be used by installers based anywhere in the world. We have a growing international user-base and have lots of plans for expansion

Our Aims

It has never been our aim simply to make a profit. We want to make a positive impact on the world around us too. This is what we stand for.

Eliminating fossil fuels

We are passionate about moving as swiftly as we can to eliminate fossil fuels from electricity generation, heating and transport. We only sell products and systems that further that aim.

We are also working to reduce fossil fuel use in our own operations. We have a solar array on our Milton office and are installing one on our warehouse in Glasgow. We help our employees to keep their own footprints low by encouraging cycling and walking over car use.

Reducing consumption

Over-consumption is at the heart of many of the environmental problems that the world is experiencing. Most businesses operate a business model which is designed to encourage consumption. We want to be different.

We sell solar PV systems that greatly reduce the amount of energy that properties need to import, and we sell heat pumps that use less primary energy (and from less damaging sources) than the fossil fuel based heating systems that they are replacing.

We don't sell disposable items. All the products that we sell are designed to last for many years. Many of the solar panels we sell have a 30 year warranty.

We try where we can to reduce consumption in our own operations. We re-use a lot of the packaging that products arrive in.

Putting people and planet before profit

We believe that businesses have a bigger responsibility to the planet, and to their employees and the communities they operate in, than they do to their shareholders.

We are a successful business. Some of our annual profit is returned to our employees through a staff profit share scheme. We also have a community fund which donates to socially beneficial and sustainable projects in the community. Almost all the remaining profit is reinvested into the business - very little is paid out in shareholder dividends.

We believe in reducing the gap between rich and poor. We pay well over the living wage to all our employees, and our profit share scheme is equitable, so that all employees, from the most junior to the most senior, share equally in the rewards when the company does well. For senior staff we aim to pay competitive salaries, but we don't believe in excessive executive pay.

We believe healthy employees are happy employees. We work with local organic growers to provide all our employees with a vegetable box each week.

Leadership Team



Andy Rankin, **Founder**

A former climate scientist who started a solar company from his off-grid home 15 years ago. Andy likes to build things from scratch, whether that's companies, houses, solar farms, software or freight bikes. Perhaps the only MD in the industry with ultra-running titles under his belt.



Jamie Vaux, **Commercial Director**

An environmental business enthusiast who went looking for a company to throw his idealism at, Jamie has spent 10 years chasing sales and building the Midsummer team. If he's not frowning at his phone, you'll find him lifting something heavy or cooking.



Lowri Goodyer, **Sales Director**

A fellow eco-crusader, Lowri heads up UK sales - and can be found climbing, surfing, running, snowboarding or gardening when she wants a rest!



Tom Livesey, **Purchasing Director**

Tom keeps the wheels of Midsummer turning. From purchasing to logistics and a good dose of technical sales too, his immense product knowledge is only rivalled by his knowledge of craft beers, gourmet recipes and fantasy football tactics.



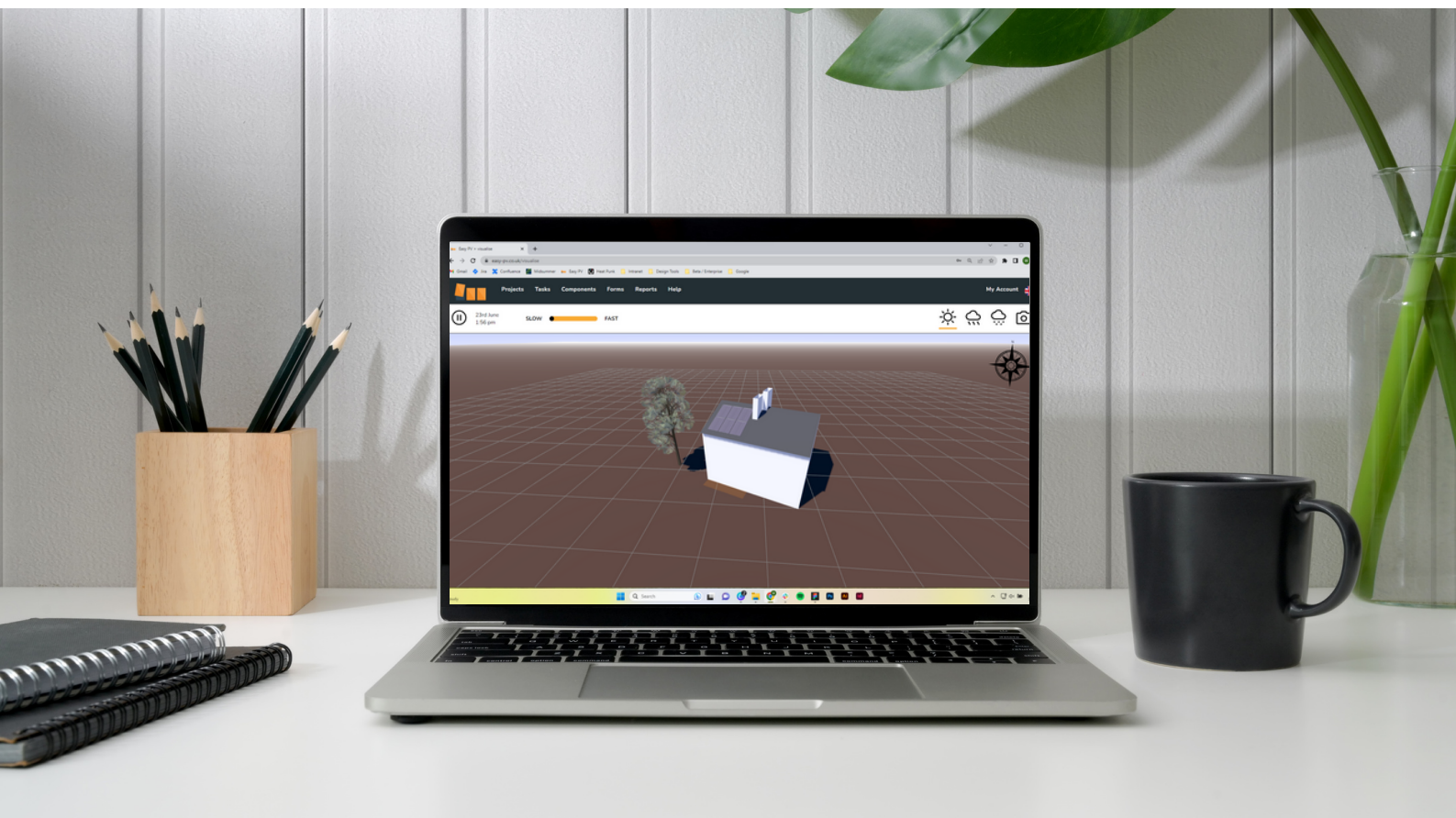
We used to install solar PV systems ourselves - and found that we had to use 5 or 6 different software packages to complete a full design.

Every mounting system, every inverter brand, had their own design tool - and then you had to use spreadsheets and word processors to pull everything together and create a nicely formatted quote.

We shoehorned a design package together that did everything - and saved ourselves a lot of time and wasted effort!

When we gave up installations to concentrate on distribution, we realised our design tool was actually one of our greatest assets. We put a huge amount of effort into improving it and making it available to our distribution partners. It's now used by hundreds of people every day to design PV systems. And because it connects seamlessly to our e-commerce website, it makes it easy for users to purchase from us. We have seen our sales grow enormously as a result.

Check it out at: easy-pv.co.uk



HEATPÜNK

A tool for installers to survey properties and design heat pump systems

Building on the web technology we used to create the roof editor for Easy-PV, we've created a floorplan editor that makes it extremely easy to draw a house to scale and undertake detailed room-by-room heat loss calculations.

The software automatically selects the optimum heat pump and shows which rooms may need upgraded radiators to work at the relatively low flow temperatures that a heat pump produces.

Heat pumps are the future of heating. They will be shortly required for new-build properties - and then a huge retrofit programme needs to take place to replace gas boilers up and down the land.

Policies are gradually being put in place to encourage take-up of heat pumps. We're at the beginning of a transformation - and our software will be a big part of that. There are exciting times ahead!

