



Midsummer Energy Ltd
Cambridge Road Industrial Estate
Milton
Cambridge
CB24 6AZ

jobs@midsummerenergy.co.uk

Application pack - Operations Assistant

Many thanks for your interest in a post with us as an Operations Assistant!
Please find enclosed a description of the role along with some further information about what makes us tick.

To apply for the post, please complete the online application form and upload your CV and a cover letter at <https://midsummerwholesale.co.uk/operations-assistant>. If you have any questions about the role, please email jobs@midsummerenergy.co.uk.

Our operations team is a vital part of our business, keeping goods flowing into the warehouses and out again to customers all over the country. This is an essential role for us - and will be packed with variety. We promise there will never be a dull moment!

Thanks for your interest in being a part of what we do. We really look forward to hearing from you.

Yours faithfully,

Andy Rankin,
Managing Director, Midsummer



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learn about the role

If you like variety, and prefer not to sit on a chair all day staring at a screen, this could be for you. The role will be split equally between the warehouse and the office so you'll get a good mix of physical and cerebral activity.

In the warehouse you will assist managing inbound stock, ensuring that we have the right things on the right shelves at the right time, and checking in deliveries to make sure they are what we are expecting. When it gets busy you will help with outbound orders too, ensuring that kits are picked and packed correctly and that all the paperwork is in order.

In the office you will work under the Operations Director, assisting with purchasing and stock control, liaising with suppliers and couriers, and dealing with customer returns and any problems that crop up.

This is a full time role at our premises in Milton near Cambridge.





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Who we are

We're a distributor of components of renewable energy systems - from solar panels to batteries and heat pumps. We're working to empower a low-carbon future through the products that we sell.

We are a fast-growing company - founded in 2005 from the spare room of a narrowboat, we've grown through 6 ever-larger warehouses and recently opened a subsidiary in Dublin. Our team of around 50 staff process around 15,000 orders a year for solar pv systems, battery storage, electric vehicle chargers and heat pumps. We were proud to be named the UK's best renewables distributor in 2020.

As an organisation, we have a strong environmental ethos and a passion for promoting the uptake of renewables, and our team share a belief in an open and honest approach to business. Find out more about our story, purpose and how we make sustainability, integrity and innovation central to what we do at <https://midsummerwholesale.co.uk/values>.



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Who we're looking for

You enjoy a challenge, and thrive in a fast-paced environment. You have impeccable attention to detail, and enjoy a role that's often physically demanding.

You enjoy a dynamic work atmosphere, and have a friendly and easy-going manner with co-workers and customers. You're happy to get involved with whatever needs doing, and eager to be part of helping a small company grow.

Experience in operations, customer service, retail or warehouse work would be an advantage - but it is far from essential, and recent graduates who want to begin a career in renewables would be equally welcome to apply.

As long as you are hard working, work well on your own initiative, and have a smile on your face even at the end of a long hard day we'd love to hear from you!



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What it offers

A friendly and fast-paced work environment alongside a great team. You will learn a lot on the job, and we'll bring you up to speed as fast as possible.

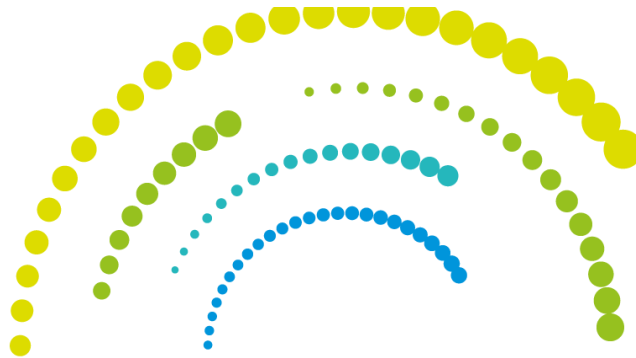
We'll work you hard, but it's fun and rewarding! You will get a varied daily work life, and insight into all the workings of a small business.

£22k-£26k depending on experience. In addition to base salary we have a policy of sharing 10% of the profits of the company equally amongst long-term employees. In time this can add significantly to your basic pay, although you should note that you would not be eligible for the profit share in the first year of your employment.

You will be enrolled in the company pension scheme, and will get 25 days holiday a year in addition to bank holidays.

We can be flexible with start dates.

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2020 Distributor of the Year, Solar & Storage Live Awards



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2005-2021



Front room to boardroom

Midsummer began in the front room of a narrow boat. We've moved through 6 ever-larger warehouses since then, have expanded overseas and we have a brilliant team of more than 30 people across different parts of the business.

What we do

Our business is broken up into 3 key areas:

- We distribute renewable energy products including solar PV, EV chargers, battery storage systems and renewable heating in the UK and Ireland.
- We supply off-grid systems to customers who need power away from the national grid
- We've written our own PV design software that makes designing solar power systems incredibly easy. It's used by installers and manufacturers in the UK and internationally.

The future

The transition to clean energy will touch on all aspects of modern life. Generating and storing clean energy at source makes ever more sense as we wean ourselves off fossil fuels throughout society.

Electrification of transport is happening now, for heating it's just beginning, and intelligent home energy systems are just on the edge of mainstream. The wholesale industry is a key delivery mechanism for this transition.

"I can't imagine a job I'd love more or a company I could be more committed to. Every single day we're moving renewables forward and I'm surrounded by a great bunch of people helping to do it."

Jamie Vaux, Commercial Director



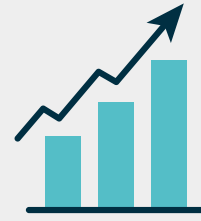
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The snowball effect

We have a winning formula and we're still picking up momentum.

We've recently moved into our largest warehouse to date on the outskirts of the beautiful university city of Cambridge, and we've just revealed our new wholesale brand to the world.



UK SALES

£18m

2020



Ireland office

We opened for business in Dublin in May 2019 and the team are going from strength to strength, with two new members just appointed. The Midsummer formula is ideally suited to a new and growing market.

Off-grid experts

It's what we started out in and a market with huge potential as battery costs fall. We've got a huge amount of experience in off-grid systems, and we've developed a loyal customer base.



International software

Our easy-pv software can be used by installers based anywhere in the world . We have a growing international user-base and have lots of plans for expansion



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Our Products

**PV Systems | EV Chargers | Batteries | Mounting
Off Grid Systems | Renewable Heating**

We have a broad and considered range and carry a variety of product categories and brands. We're confident we can meet the diverse needs of our customers and their clients - and offer them top quality products.

Solid brand partnerships

The suppliers we choose to partner with are extremely important to us. It's an ever-changing global industry, but we maintain consistent long-term relationships wherever possible.

Supporting innovation

We're proud that we were among the first wholesalers to supply grid-tie battery systems, tray in-roof mounting systems and the ever popular Zappi EV charger. We were also the first PV wholesaler to stock the Sunamp phase-change heat storage systems.

"By far the most innovative wholesaler to enter the renewable market."

Dan Lambert, GivEnergy

**1000+ products across 65+
unique brands, including...**

GivEnergy

 **LG**
Life's Good

 **sonnen**

Sunamp

Q CELLS

eo

solar edge

VAN DER VALK
SOLAR SYSTEMS

 **myenergi**

Fronius

LONGi

Growatt
PREMIER LONGi POWER



EasyPV

Solar design made simple

We used to install solar PV systems ourselves - and found that we had to use 5 or 6 different software packages to complete a full design.

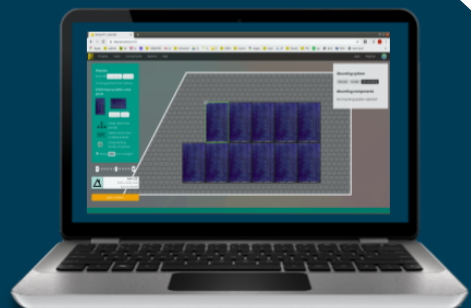
Every mounting system, every inverter brand, had their own design tool - and then you had to use spreadsheets and word processors to pull everything together and create a nicely formatted quote.

We shoehorned a design package together that did everything - and saved ourselves a lot of time and wasted effort!

When we gave up installations to concentrate on distribution, we realised our design tool was actually one of our greatest assets. We put a huge amount of effort into improving it and making it available to our distribution partners. It's now used by hundreds of people every day to design PV systems. And because it connects seamlessly to our e-commerce website, it makes it easy for users to purchase from us. We have seen our sales grow enormously as a result.

Our integrated solar design software simplifies design, paperwork and ordering into one neat package. It :

- Draws roofs to scale
- Automatically creates solar array layouts that make best use of the available space
- Designs the mounting system and undertakes structural calculations
- Selects an appropriate inverters and undertakes stringing calculations
- Specifies electrical components such as meters and isolators
- Creates a schematic
- Productes shading & yield calculations
- Generates a professional quote and technical report
- Makes financial projections for the customer
- Auto-completes commissioning forms
- Connects to our websites for rapid ordering



15,000

designs a year
(and growing rapidly)

easy-pv.co.uk



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Leadership Team

Andy Rankin, Founder

A former climate scientist who started a solar company from his off-grid home 15 years ago. Andy likes to build things from scratch, whether that's companies, houses, solar farms, software or freight bikes. Perhaps the only MD in the industry with ultra-running titles under his belt.



Jamie Vaux, Commercial Director

An environmental business enthusiast who went looking for a company to throw his idealism at, Jamie has spent 10 years chasing sales and building the Midsummer team. If he's not frowning at his phone, you'll find him lifting something heavy or cooking.



Lowri Goodyer, Sales Director

A fellow eco-crusader, Lowri heads up UK sales as well as looking after the company's finances - and climbing, surfing, running, snowboarding or gardening when she wants a rest!



Tom Livesey, Operations Director

Tom keeps the wheels of Midsummer turning. From purchasing to logistics and a good dose of technical sales too, his immense product knowledge is only rivalled by his knowledge of craft beers, gourmet recipes and fantasy football tactics.

