



MIDSUMMER

Delivering tomorrow's energy

Midsummer Renewables Ltd
410N/P Grant's Park,
Greenogue Business Park,
D24 YK68
jobs@midsummerenergy.co.uk

Application pack for the Finance Manager role

Dear Applicant,

Many thanks for your interest in a role with us. Please find enclosed a description of the role along with some further information about what makes us tick.

To apply for the role, please provide your CV and a cover letter by email to jobs@midsummerenergy.co.uk outlining your interest in working for Midsummer, and any relevant experience and qualifications.

We will be in touch as soon as possible with regards to your application - please bear with us though as it is a busy time for a small company.

We really look forward to hearing from you.

Yours faithfully,

Jamie Vaux,
Commercial Director, Midsummer





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FINANCE MANAGER

learn about the role

We're looking for an experienced Finance Manager to join our team to keep the company's finances and accounts processes in check. If you're organised, detail-oriented, and are interested in a role in a growing company that is working towards a future powered by renewable energy, we'd love to hear from you!

The Role

You will be responsible for helping the finances, accounting and general administration of a rapidly growing company run smoothly. The work will include a broad mix of tasks - everything from invoicing customers and administering credit accounts, paying salaries and managing PAYE and VAT returns, maintaining HR and import documentation, to planning cashflow and helping prepare year-end accounts.

It's a small team so you may find yourself dealing with customers sometimes too, so friendly, open and confident communication skills are essential. The role will be based at our office and warehouse in Rathcoole, Dublin, with a blend of home working initially.

Tasks would include

- Ensuring imports processes and record-keeping are correct
- Planning and monitoring cashflow
- Credit control
- Preparing end of year accounts and supporting stock valuation
- Analysing quarterly performance and offering strategic input
- Assisting with tax returns, compliance and finance system improvements
- Managing PAYE and HR record keeping





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FINANCE MANAGER

learn about the role

Who we are

We're primarily a distributor of components of renewable energy systems - from solar panels to batteries and heat pumps. We're unusual in offering software alongside that too.

Midsummer is a fast-growing company selling a range of renewable energy products, primarily to installation companies, from our offices in Cambridge and Dublin. We sell solar pv systems, battery storage, electric vehicle chargers, heat pumps and a variety of other associated products, and were recognised as the UK's best renewables distributor for 2020.

Set up in Dublin in 2019, Midsummer brings 15 years' experience as a leading renewables distributor in the UK. In addition to our growing gang of friendly staff and a lean, efficient operation, we have a suite of web tools that make design and ordering extremely easy. In fact, the software itself ([easy-pv.ie](https://www.easy-pv.ie)) is also something we promote and sell internationally too.

As an organisation, we have a strong environmental ethos and a passion for promoting the uptake of renewables, and our team share a belief in an open and honest approach to business. Find out more about our story, purpose and how we make sustainability, integrity and innovation central to what we do [here](#).





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FINANCE MANAGER

learn about the role

What it offers:

The role will offer a varied and interesting daily work life with an insight into the growth of a small company, and a chance to see real results from your work, and know that it's contributing to a positive impact on the environment.

We're offering €40-46k depending on experience and qualifications, and long term employees also qualify for inclusion in our company profit share.

The role allows 25 days holiday per year plus bank holidays, and it's a friendly and dynamic office environment with an emphasis on teamwork, and a shared environmental ethos across the company as a whole.

Who we're looking for

You'll be committed to a sustainable future and passionate about clean energy, and want to work for a company that makes a difference.

You'll be someone who can organise their time well, can see what needs to be done and gets it done. You'll be good at ensuring the details don't get missed as well as seeing the big picture, taking the initiative to research any gaps in your knowledge. You'll have excellent computer and numerical skills and be comfortable with accounting practices, and getting to grips with regulations.

Prior experience and qualifications in finance, accounting and/or office management would be an advantage, and in particular experience of VAT returns, international transactions and imports administration would be valuable, as would HR and payroll experience.

Flexibility, initiative, and an ability to learn new skills quickly are important too though, so those with less experience may also be considered. If this sounds like you, we'd love to hear from you.

Please complete the online application form at midsummer.ie/finance-manager and send any questions to jobs@midsummerenergy.co.uk.



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Ireland's BEST renewables distributor.



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From front room to boardroom

Midsummer began in the front room of a narrow boat. We're now moving into our 6th warehouse, have expanded overseas and we have a brilliant team of more than 40+ people across different parts of the business.

What we do

Our business is broken up into 3 key areas:

Wholesale distribution of renewable energy products including solar PV, EV chargers, battery systems and renewable heating in the UK and Ireland.

We also supply off-grid systems wholesale and to retail customers.

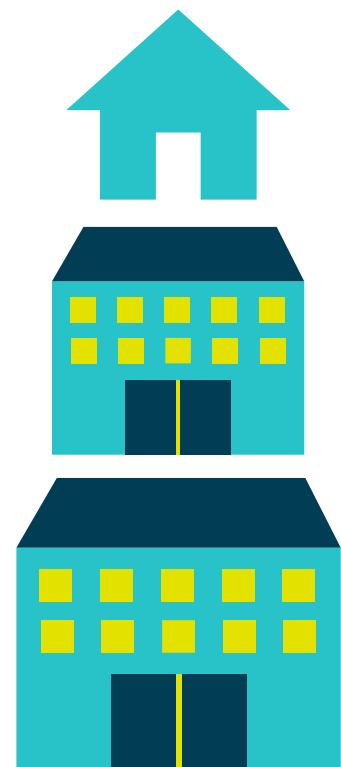
We also provide solar PV design software (SaaS) to installers, distributors and manufacturers in the UK and internationally.

The future

The transition to clean energy will touch on all aspects of modern life. Generating and storing clean energy at source makes ever more sense as we wean ourselves off fossil fuels throughout society. Electrification of transport is happening now, for heating it's coming soon, and intelligent home energy systems are just on the edge of mainstream. The wholesale industry is a key delivery mechanism for this transition.

Our Story

2005-2021



"I can't imagine a job I'd love more or a company I could be more committed to. Every single day we're moving renewables forward and I'm surrounded by a great bunch of people helping to do it."

Jamie Vaux, Commercial Director



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Growth

The snowball effect

Nearly doubling sales every year for three years isn't easy. But we have a winning formula and we're still picking up momentum.

We've come out of the pandemic growing fast again, and looking for new team members in all parts of the company.



Ireland office

We opened for business in Dublin in May 2019 and the team are going from strength to strength, currently recruiting a number of roles. The Midsummer formula is ideally suited to a new and growing market - it will not be the last expansion.

Off-grid experts

It's what we started out in and a market with huge potential as battery costs fall. We're pleased to have expanded that team recently and will be bringing our sizing tools to bear soon to revolutionise the market.



International software

Our easy-pv software is useful to any installer anywhere in the world (with some minor tweaks). We already have a growing international user-base and will continue to promote it widely.



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Our Products

**PV Systems | EV Chargers | Batteries | Mounting |
Off Grid Systems | Renewable Heating**

We have a broad and considered range and carry a variety of product categories and brands. We're confident we can meet the diverse needs of our customers and their clients - and offer them top quality products. Fundamentally though, we won't sell products we don't believe in.

Solid brand partnerships

The suppliers we choose to partner with are extremely important to us. It's an ever-changing global industry, but we maintain consistent long-term relationships wherever possible.

Supporting innovation

We're proud that we were among the first wholesalers to supply grid-tie battery systems, tray in-roof mounting systems and the ever popular Zappi EV charger. We were also the first PV wholesaler to stock the Sunamp phase-change heat storage systems.

**1000+ products across 65+
unique brands, including...**

"By far the most innovative wholesaler to enter the renewable market."

Dan Lambert, GivEnergy

GivEnergy



Sunamp



solaredge

QCELLS



LONGI





EasyPV

Solar design made simple

We used to install solar PV systems ourselves - and found that we had to use 5 or 6 different software packages to complete a full design.

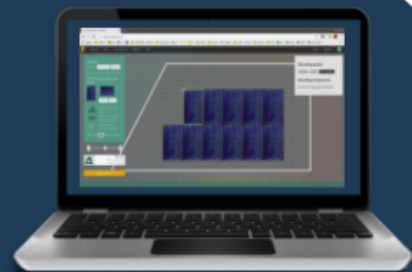
Every mounting system, every inverter brand, had their own design tool - and then you had to use spreadsheets and word processors to pull everything together and create a nicely formatted quote.

We shoehorned a design package together that did everything - and saved ourselves a lot of time and wasted effort!

When we gave up installations to concentrate on distribution, we realised our design tool was actually one of our greatest assets. We put a huge amount of effort into improving it and making it available to our distribution partners. It's now used by hundreds of people every day to design PV systems. And because it connects seamlessly to our e-commerce website, it makes it easy for users to purchase from us. We have seen our sales grow enormously as a result

Our integrated solar design software simplifies design, paperwork and ordering into one neat package. It :

- Draws roofs to scale
- Automatically creates solar array layouts that make best use of the available space
- Designs the mounting system and undertakes structural calculations
- Selects an appropriate inverters and undertakes stringing calculations
- Specifies electrical components such as meters and isolators
- Creates a schematic
- Produces shading & yield calculations
- Generates a professional quote and technical report
- Makes financial projections for the customer
- Auto-completes commissioning forms
- Connects to our websites for rapid ordering



15,000

designs a year
(and growing rapidly)

easy-pv.ie



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Dublin Team

Paul Roberts, Country Manager

When he's not tearing around Dublin on his road bike, Paul heads up the team and brings (too) many years' experience in solar and electricals distribution, and an enthusiasm for hard rock and bad jokes.



Dominique Dorman, Administrator

Dominique is our Jane of all Trade, handling admin, logistics, imports, credit control, and customer enquiries too! While that certainly keeps her busy, she also has unparalleled cheese expertise, and is a keen walker and secret horse whisperer.



Niamh Hanley, Warehouse Supervisor

Niamh runs the warehouse operation like a boss - inbound goods, outbound orders, you name it. That's a lot to cover, but the only fretting Niamh does is on her guitar. If there's one thing she knows more about than our ever-growing product range, it's fine ales. (We don't sell those. Yet.)



Katie Popplestone, Internal Sales

Katie is our newest member of the team. A keen clean energy advocate, when she's not helping develop the business she can be found working on her side hustle (her crafting business) or taking long walks with her retired greyhounds.



Cian Lawlor, Warehouse Operative

Cian has an eye for detail that only a qualified physicist could bring to the role. Handily, he is one! When he's not helping process our ever growing number of orders, Cian can be found representing Erins Isle GAA club or growing his own food.





MIDSUMMER Leadership Team (UK)

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Dr. Andy Rankin, Founder

A former climate scientist who started a solar company from his off-grid home 15 years ago. Andy likes to build things from scratch, whether that's companies, houses, solar farms, software or freight bikes. Certainly the only MD in the industry with ultra-running titles under his belt.



Jamie Vaux, Commercial Director

An environmental business enthusiast who went looking for a company to throw his idealism at, Jamie has spent 10 years chasing sales and building the Midsummer team. If he's not frowning at his phone, you'll find him lifting something heavy or cooking.



Lowri Goodyer, Sales Director

A fellow eco-crusader, Lowri heads up the UK sales team as well as looking after the company's finances and admin teams - and climbing, surfing, running, snowboarding or gardening when she wants a rest!



Tom Livesey, Operations Director

Tom keeps the wheels of Midsummer turning. From purchasing to logistics and a good dose of technical sales too, his immense product knowledge is only rivalled by his knowledge of craft beers, gourmet recipes and fantasy football tactics.

